-10

-20 -30

Jul/Aug/Sep

Current Year



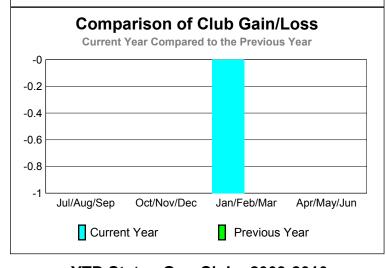
GMT: ED J LECIUS Location: NEW JERSEY GMT CA: 1

Clubs

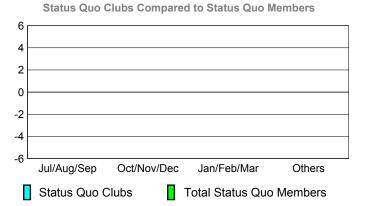
		200		2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	0	0	-1	-1	0
Apr/May/Jun	1	0	0	0	0
Totals	1	0	-1	-1	0

CLUBS Club Results

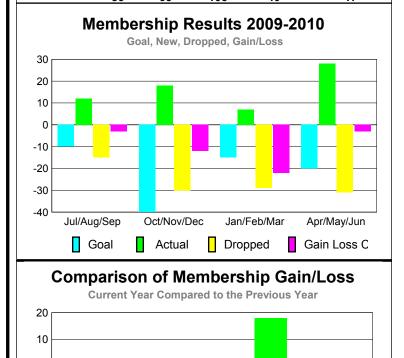
### **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss 1.2 0.8 -0.4 -0.8 -1.2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



### YTD Status Quo Clubs 2009-2010



		MEM	<u>BBRSH</u>	<u>IIP                                   </u>	
		Member 200	Membership 2008-2009		
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	-10	12	-15	-3	3
Oct/Nov/Dec	-40	18	-30	-12	-30
Jan/Feb/Mar	-15	7	-29	-22	18
Apr/May/Jun	-20	28	-31	-3	-8
Totals	-85	65	-105	-40	-17

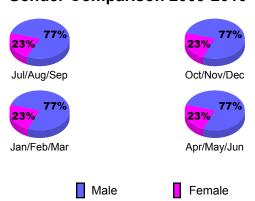


### **Gender Comparison 2009-2010**

Jan/Feb/Mar

Previous Year

Apr/May/Jun



5

-5 -10

-15

-20

Jul/Aug/Sep

Current Year

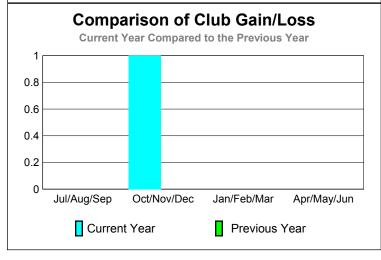


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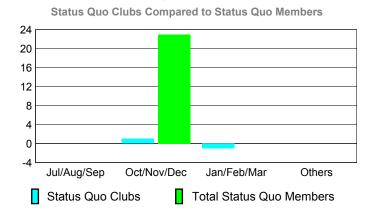
		<u>Club</u> <b>200</b>		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	1	1	0	1	0
Jan/Feb/Mar	0	0	0	0	0
Apr/May/Jun	1	0	0	0	0
Totals	2	1	0	1	0

**CLUBS** 

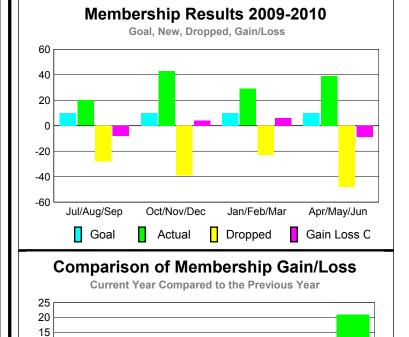
### Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



### YTD Status Quo Clubs 2009-2010



<u> </u>								
		Member 200	Membership 2008-2009					
Month	Gain/ Loss of <u>Memb</u>							
Jul/Aug/Sep	10	20	-28	-8	-16			
Oct/Nov/Dec	10	43	-39	4	-4			
Jan/Feb/Mar	10	29	-23	6	13			
Apr/May/Jun	10	39	-48	-9	21			
Totals	40	131	-138	-7	14			

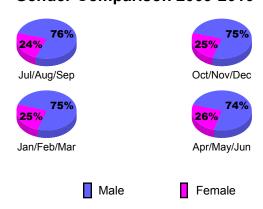


### **Gender Comparison 2009-2010**

Jan/Feb/Mar

Previous Year

Apr/May/Jun



-5

-10 -15

-20

-25 -30

Jul/Aug/Sep

Current Year

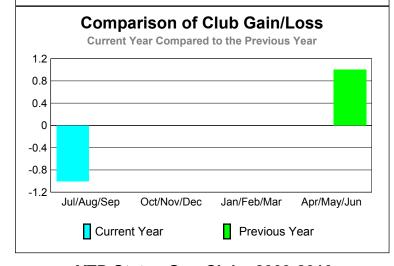


GMT: ED J LECIUS Location: NEW JERSEY GMT CA: 1

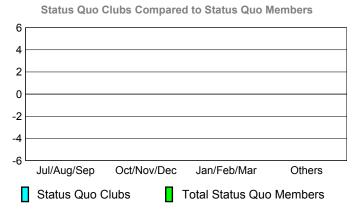
		<u>Club</u> <b>200</b>		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	-1	-1	0
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	0	0	0	0	0
Apr/May/Jun	1	0	0	0	1
Totals	1	0	-1	-1	1

**CLUBS** 

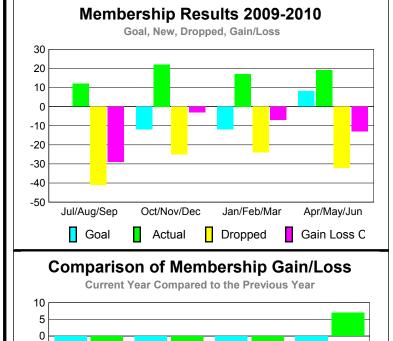
### **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss 1.2 0.8 0.4 0 -0.4 -0.8 -1.2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



### YTD Status Quo Clubs 2009-2010



		MEM	BERSH	<u>IIP                                   </u>	
		Member	<u>Membership</u>		
		200	9-2010		2008-2009
	Net	Actual	Actual	Gain/	Gain/
N (1	Memb	New	Dropped	Loss of	Loss of
Month	<u>Goal</u>	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>
Jul/Aug/Sep	0	12	-41	-29	-22
Oct/Nov/Dec	-12	22	-25	-3	-7
Jan/Feb/Mar	-12	17	-24	-7	-4
Apr/May/Jun	8	19	-32	-13	7
Totals	-16	70	-122	-52	-26

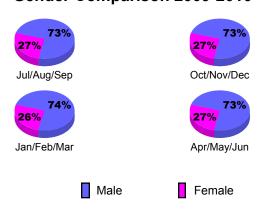


### **Gender Comparison 2009-2010**

Jan/Feb/Mar

Previous Year

Apr/May/Jun

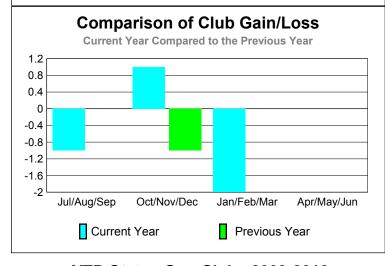




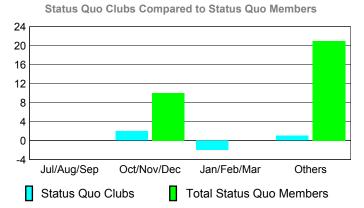
GMT: ED J LECIUS Location: NEW JERSEY GMT CA: 1

		<u>Club</u> <b>20</b> 0		<u>Clubs</u> 2008-2009	
Month	New Club Goal	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	1	0	-1	-1	0
Oct/Nov/Dec	1	0	1	1	-1
Jan/Feb/Mar	1	1	-3	-2	0
Apr/May/Jun	0	0	0	0	0
Totals	3	1	-3	-2	-1

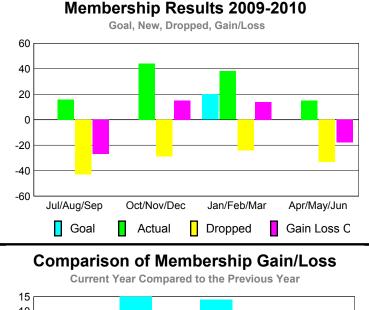
### **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss 0.5 -0.5 -1 -1.5 -2 -2.5 -3 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C

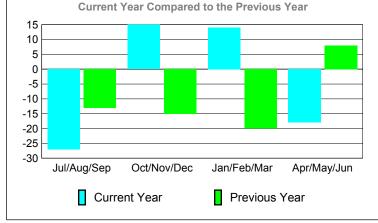


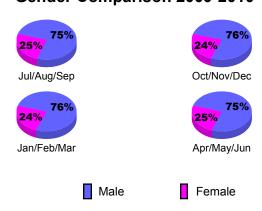
### YTD Status Quo Clubs 2009-2010



		MEM	BERSH	<u>IIP</u>	
		Member 200	<u>Membership</u> 2008-2009		
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	0	16	-43	-27	-13
Oct/Nov/Dec	0	44	-29	15	-15
Jan/Feb/Mar	20	38	-24	14	-20
Apr/May/Jun	0	15	-33	-18	8
Totals	20	113	-129	-16	-40







-10

-20

-30 -40

-50

-60

Jul/Aug/Sep

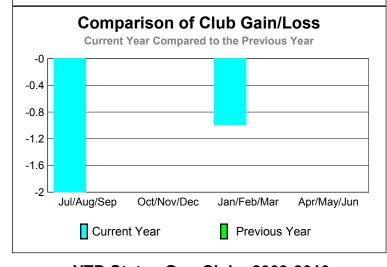
Current Year



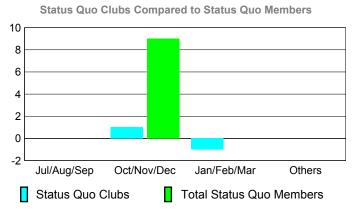
GMT: ED J LECIUS Location: NEW JERSEY GMT CA: 1

		<u>Club</u> <b>200</b>		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	1	0	-2	-2	0
Oct/Nov/Dec	2	0	0	0	0
Jan/Feb/Mar	2	0	-1	-1	0
Apr/May/Jun	2	0	0	0	0
Totals	7	0	-3	-3	0

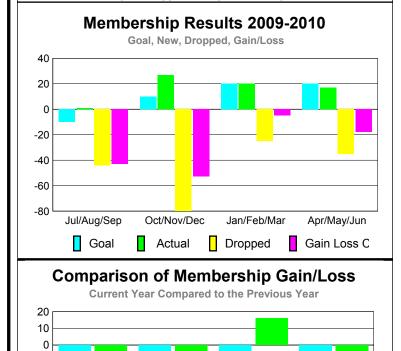
### **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss 2 1.5 0.5 0 -0.5 -1 -1.5 -2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



### YTD Status Quo Clubs 2009-2010



		IVIII VIVII.	TOTATO		
		Member 200	<u>Membership</u> 2008-2009		
Month	Net Memb Goal	Actual New Memb	Actual Dropped Memb	Gain/ Loss of Memb	Gain/ Loss of Memb
Jul/Aug/Sep	-10	1	-44	-43	-12
Oct/Nov/Dec	10	27	-80	-53	-38
Jan/Feb/Mar	20	20	-25	-5	16
Apr/May/Jun	20	17	-35	-18	-38
Totals	40	65	-184	-119	-72

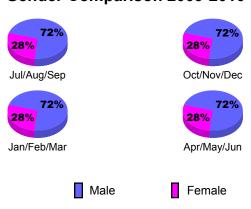


### **Gender Comparison 2009-2010**

Jan/Feb/Mar

Previous Year

Apr/May/Jun



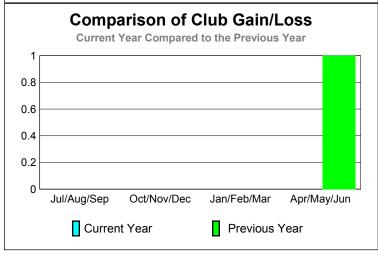


GMT: ED J LECIUS Location: NEW YORK GMT CA: 1

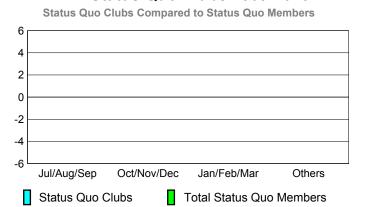
		<u>Club</u> <b>200</b>		<u>Clubs</u> 2008-2009	
Month	New Club Goal	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	1	0	0	0	0
Jan/Feb/Mar	0	0	0	0	0
Apr/May/Jun	1	0	0	0	1
Totals	2	0	0	0	1

**CLUBS** 

### Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C

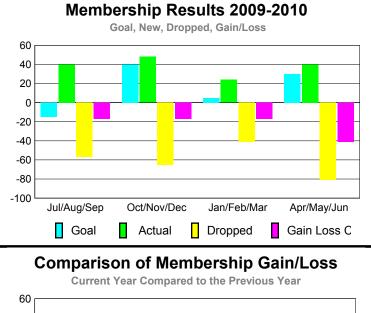


### YTD Status Quo Clubs 2009-2010

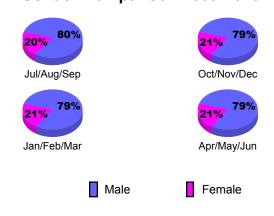


		Member 200	Membership 2008-2009		
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	-15	40	-57	-17	-42
Oct/Nov/Dec	40	48	-65	-17	19
Jan/Feb/Mar	5	24	-41	-17	10
Apr/May/Jun	30	40	-81	-41	43
Totals	60	152	-244	-92	30

**MEMBERSHIP** 



### 40 20 -20 -40 -60 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Apr/May/Jun Current Year Previous Year



0 -10

-20

-30 -40

Jul/Aug/Sep

Current Year



Totals

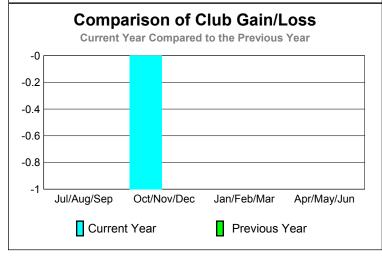
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0

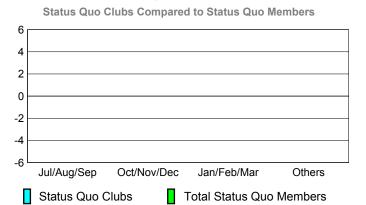
		<u>Club</u> <b>200</b>		<u>Clubs</u> <b>2008-2009</b>	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	-1	-1	0
Jan/Feb/Mar	0	0	0	0	0
Apr/May/Jun	0	0	0	0	0

**CLUBS** 

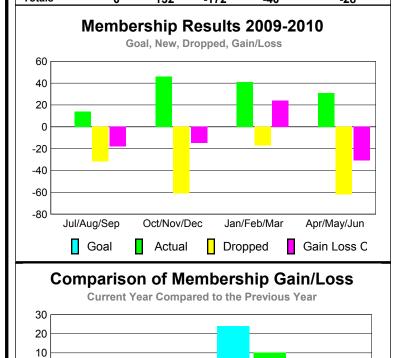
### **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss -0 -0.2 -0.4 -0.6 -0.8 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



### YTD Status Quo Clubs 2009-2010



		MEM	BERSH	<u>IIP                                   </u>	
		Member	Membership		
		200	9-2010		2008-2009
	Net	Actual	Actual	Gain/	Gain/
Month	Memb <u>Goal</u>	New <u>Memb</u>	Dropped <u>Memb</u>	Loss of <u>Memb</u>	Loss of <u>Memb</u>
Jul/Aug/Sep	0	14	-32	-18	-39
Oct/Nov/Dec	0	46	-61	-15	-5
Jan/Feb/Mar	0	41	-17	24	10
Apr/May/Jun	0	31	-62	-31	6
Totals	0	132	-172	-40	-28

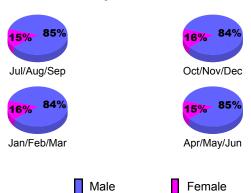


### Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun



-5 -10

-15 -20

-25 -30

Jul/Aug/Sep

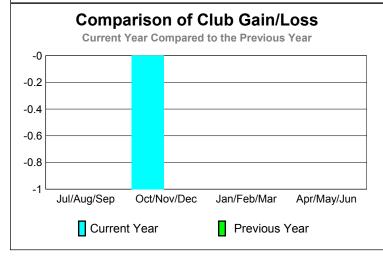
Current Year



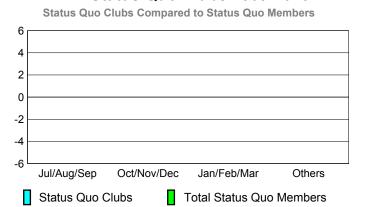
**GMT: ED J LECIUS Location: NEW YORK** GMT CA: 1

		<u>Club</u> <b>20</b> 0		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	-1	-1	0
Jan/Feb/Mar	0	0	0	0	0
Apr/May/Jun	0	0	0	0	0
Totals	0	0	-1	-1	0

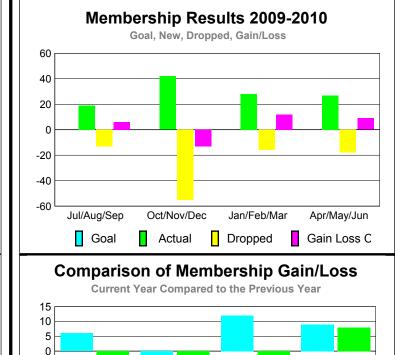
### **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss -0 -0.2 -0.4 -0.6 -0.8 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



### YTD Status Quo Clubs 2009-2010



		MEM	BERSH	<u>IIP                                   </u>	
		Member	<u>ship</u> Resul	ts	<u>Membership</u>
		200	9-2010		2008-2009
	Net	Actual	Actual	Gain/	Gain/
N (1	Memb	New	Dropped	Loss of	Loss of
Month	<u>Goal</u>	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>
Jul/Aug/Sep	0	19	-13	6	-17
Oct/Nov/Dec	0	42	-55	-13	-8
Jan/Feb/Mar	0	28	-16	12	-27
Apr/May/Jun	0	27	-18	9	8
Totals	0	116	-102	14	-44

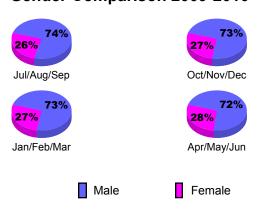


### Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun



-20

-30 -40

Jul/Aug/Sep

Current Year



Totals

GMT: ED J LECIUS Location: NEW YORK GMT CA: 1

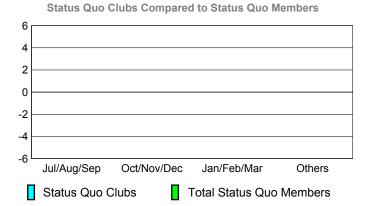
		<u>Club</u> <b>20</b> 0		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	1	0	0	0	0
Oct/Nov/Dec	1	0	0	0	0
Jan/Feb/Mar	0	0	0	0	0
Apr/May/Jun	0	0	0	0	0

**CLUBS** 

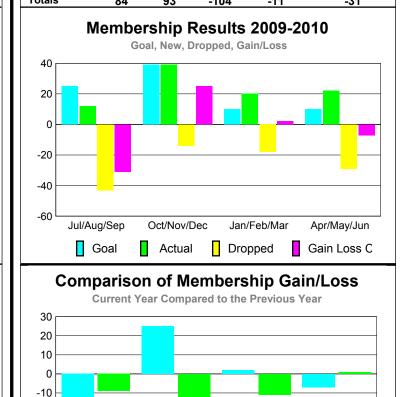
### Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C

### Comparison of Club Gain/Loss Current Year Compared to the Previous Year 6 4 2 0 -2 -4 -6 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Apr/May/Jun Current Year Previous Year

### YTD Status Quo Clubs 2009-2010



		<u>MEM</u>	<u>BBRSH</u>	<u> </u>	
		Member 200	<u>Membership</u> 2008-2009		
Month	Net Memb Goal	Actual New <u>Memb</u>	Actual Dropped Memb	Gain/ Loss of Memb	Gain/ Loss of Memb
Jul/Aug/Sep	25	12	-43	-31	-9
Oct/Nov/Dec	39	39	-14	25	-12
Jan/Feb/Mar	10	20	-18	2	-11
Apr/May/Jun	10	22	-29	-7	1
Totals	9.4	03	-104	_11	_31

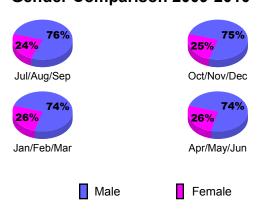


### Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun





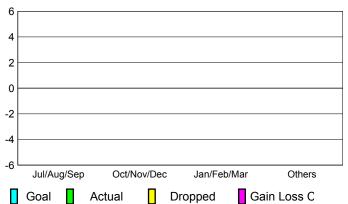
GMT: ED J LECIUS Location: NEW YORK GMT CA: 1

		<u>Club</u> <b>20</b> 0		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	0	0	0	0	0
Apr/May/Jun	0	0	0	0	0
Totals	0	0	0	0	0

**CLUBS** 

### **Club Results 2009-2010**

Goal, New, Dropped, Gain/Loss



### Comparison of Club Gain/Loss

Current Year Compared to the Previous Year

6
4
2
0
-2
-4
-6

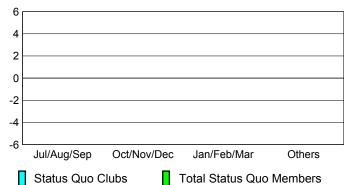
Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Apr/May/Jun

Current Year

Previous Year

### YTD Status Quo Clubs 2009-2010

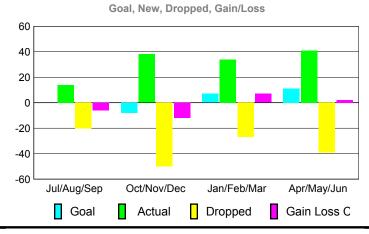
Status Quo Clubs Compared to Status Quo Members



MEMBERSHIP	
Membership Results	Membership
2009-2010	2008-2009

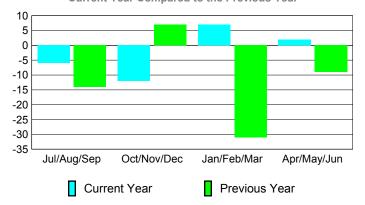
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	0	14	-20	-6	-14
Oct/Nov/Dec	-8	38	-50	-12	7
Jan/Feb/Mar	7	34	-27	7	-31
Apr/May/Jun	11	41	-39	2	-9
Totals	10	127	-136	-9	-47

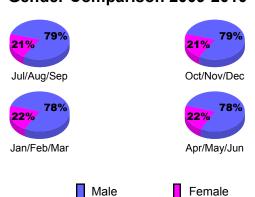
### Membership Results 2009-2010



### Comparison of Membership Gain/Loss

Current Year Compared to the Previous Year





-10

-20

-30 -40

Jul/Aug/Sep

Current Year



Totals

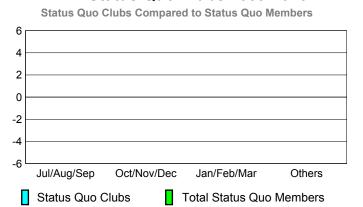
GMT: ED J LECIUS Location: NEW YORK GMT CA: 1

		Cl	LUBS		
		<u>Club</u>	Results		<u>Clubs</u>
	2009-2010				2008-2009
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	1	0	0	0	0
Jan/Feb/Mar	0	0	0	0	0
Apr/May/Jun	0	0	0	0	0

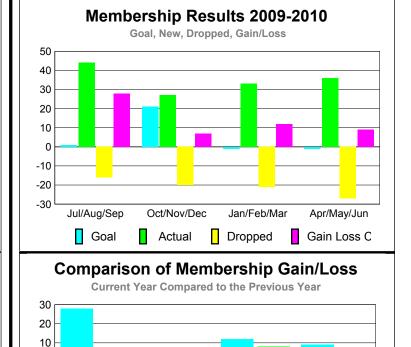
### Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C

# Comparison of Club Gain/Loss Current Year Compared to the Previous Year Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Apr/May/Jun Current Year Previous Year

### YTD Status Quo Clubs 2009-2010



		MEM	BERSI	<u>IIP                                   </u>	
		Member 200	<u>Membership</u> 2008-2009		
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	1	44	-16	28	0
Oct/Nov/Dec	21	27	-20	7	-17
Jan/Feb/Mar	-1	33	-21	12	8
Apr/May/Jun	-1	36	-27	9	-37
Totals	20	140	-84	56	-46

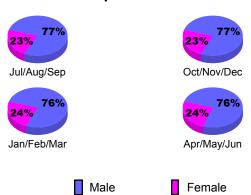


### Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun





GMT: ED J LECIUS Location: NEW YORK GMT CA: 1

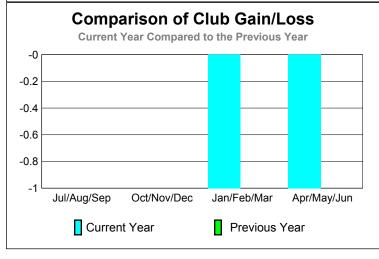
Clubs

		200		2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	0	0	-1	-1	0
Apr/May/Jun	1	0	-1	-1	0
Totals	1	0	-2	-2	0

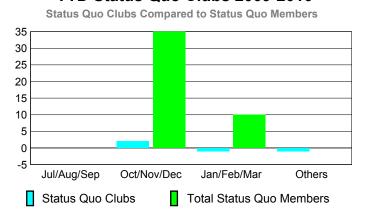
**CLUBS** 

**Club** Results

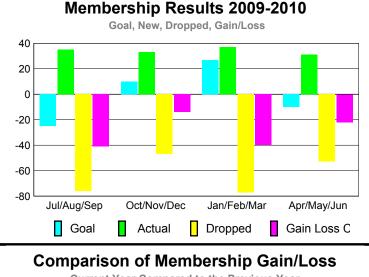
### **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss 1.2 0.8 0 -0.4-0.8 -1.2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Dropped Gain Loss C Actual

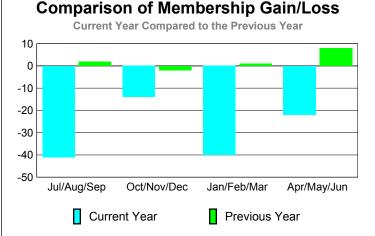


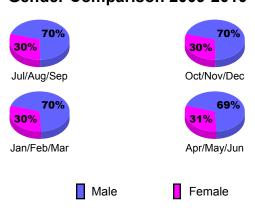
### YTD Status Quo Clubs 2009-2010



### **MEMBERSHIP Membership** Results <u>Membership</u> 2009-2010 2008-2009 Net Actual Actual Gain/ Gain/ Memb New Dropped Loss of Loss of Month Goal Memb Memb Memb Memb Jul/Aug/Sep -25 -76 2 35 -41 Oct/Nov/Dec 10 33 -47 -14 -2 Jan/Feb/Mar 27 37 -77 -40 1 Apr/May/Jun -10 31 -53 -22 8 Totals 136 -253 -117 9









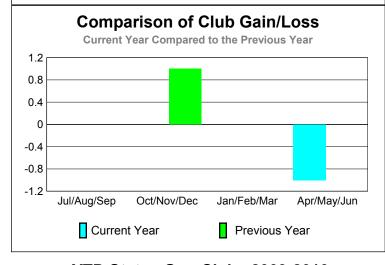
Totals

GMT: ED J LECIUS Location: NEW YORK GMT CA: 1

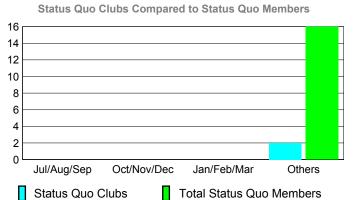
		<u>Club</u> <b>200</b>		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	1	0	0	0	1
Jan/Feb/Mar	0	0	0	0	0
Apr/May/Jun	0	0	-1	-1	0

**CLUBS** 

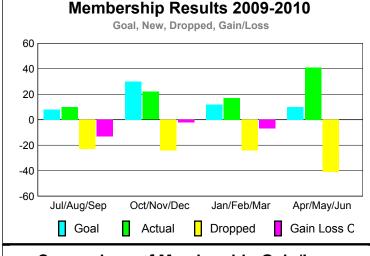
### **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss 1.2 0.8 0.4 0 -0.4-0.8 -1.2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Dropped Gain Loss C Actual

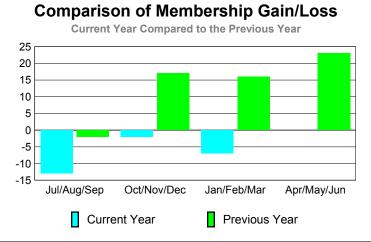


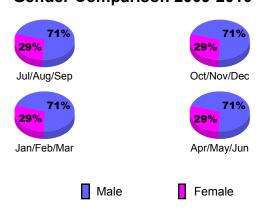
### YTD Status Quo Clubs 2009-2010



### **MEMBERSHIP Membership** Results <u>Membership</u> 2009-2010 2008-2009 Net Actual Actual Gain/ Gain/ Memb New Dropped Loss of Loss of Month Goal Memb Memb Memb **Memb** Jul/Aug/Sep 8 -23 -2 10 -13 Oct/Nov/Dec 30 22 -24 -2 17 Jan/Feb/Mar 17 -24 -7 16 12 Apr/May/Jun 41 -41 0 23 10 Totals 60 90 -112 -22 54







40

0

-40

-80 -120

Jul/Aug/Sep

Current Year

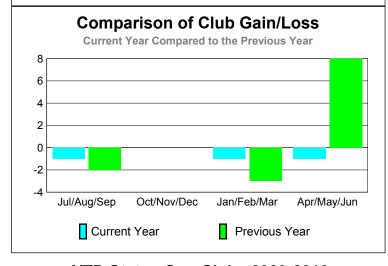


### GMT: ED J LECIUS Location: NEW YORK GMT CA: 1

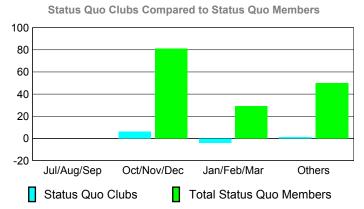
		<u>Club</u> <b>20</b> 0		<u>Clubs</u> 2008-2009	
Month	New Club Goal	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	-1	-1	-2
Oct/Nov/Dec	1	0	0	0	0
Jan/Feb/Mar	1	1	-2	-1	-3
Apr/May/Jun	0	0	-1	-1	8
Totals	2	1	-4	-3	3

**CLUBS** 

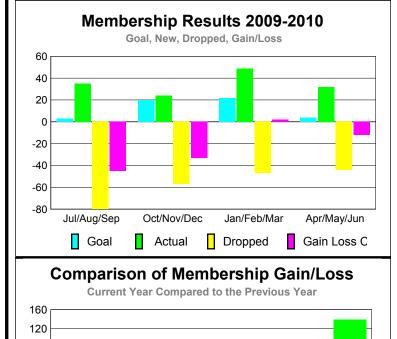
### **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss 1.2 0.8 0.4 -0.4 -0.8 -1.2 -1.6 -2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



### YTD Status Quo Clubs 2009-2010



		<u> </u>					
		Member	<u>Membership</u>				
		200	9-2010		2008-2009		
Month	Net Memb	Actual New	Actual Dropped	Gain/ Loss of	Gain/ Loss of		
Jul/Aug/Sep	Goal 3	<u>Memb</u> 35	<u>Memb</u> -80	<u>Memb</u> -45	<u>Memb</u> -18		
Oct/Nov/Dec	20	24	-57	-33	8		
Jan/Feb/Mar	22	49	-47	2	-86		
Apr/May/Jun	4	32	-44	-12	139		
Totals	19	140	-228	-88	13		

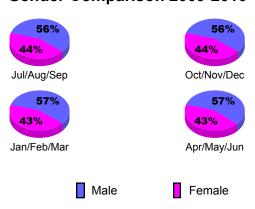


### **Gender Comparison 2009-2010**

Jan/Feb/Mar

Previous Year

Apr/May/Jun



80

60 40 20

Jul/Aug/Sep

Current Year



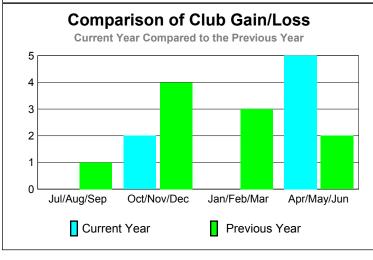
Totals

GMT: ED J LECIUS Location: NEW YORK GMT CA: 1

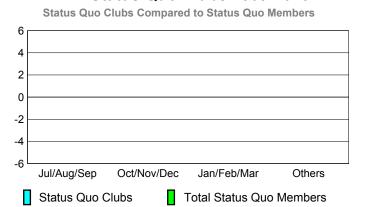
10

		Cl	LUBS		
		<u>Club</u>		<u>Clubs</u>	
		200		2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	1
Oct/Nov/Dec	0	2	0	2	4
Jan/Feb/Mar	0	0	0	0	3
Apr/May/Jun	0	5	0	5	2

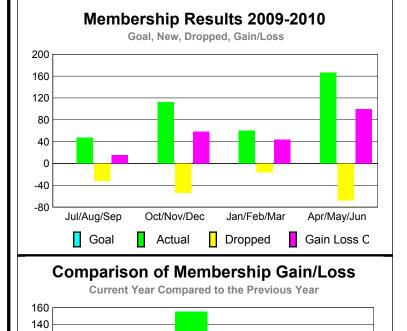
### Club Results 2009-2010 Goal, New, Dropped, Gain/Loss Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



### YTD Status Quo Clubs 2009-2010



		<u> MEMBERSHIP</u>					
		Member	<u>Membership</u>				
		200	2008-2009				
	Net	Actual	Actual	Gain/	Gain/		
	Memb	New	Dropped	Loss of	Loss of		
Month	Goal	Memb	Memb	Memb	Memb		
Jul/Aug/Sep	0	47	-32	15	20		
Oct/Nov/Dec	0	112	-54	58	155		
Jan/Feb/Mar	0	60	-16	44	88		
Apr/May/Jun	0	166	-67	99	58		
Totals		385	-169	216	321		

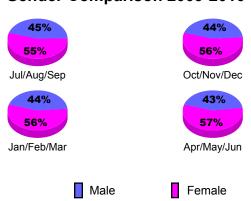


### **Gender Comparison 2009-2010**

Jan/Feb/Mar

Previous Year

Apr/May/Jun



-20

-40

-60

Jul/Aug/Sep

Current Year

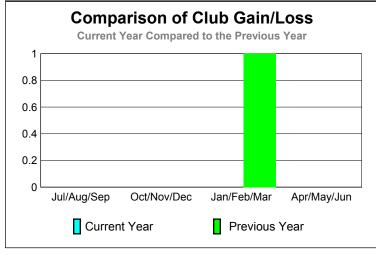


GMT: ED J LECIUS Location: NEW YORK GMT CA: 1

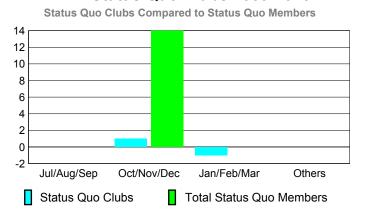
		<u>Club</u> <b>200</b>		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	1	0	0	0	1
Apr/May/Jun	0	0	0	0	0
Totals	1	0	0	0	1

**CLUBS** 

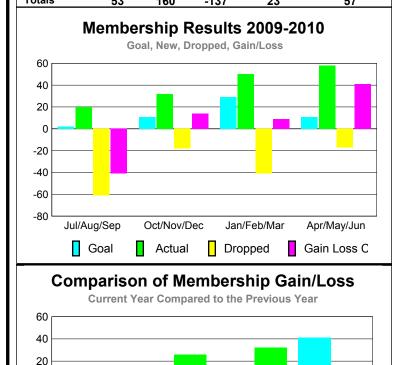
### Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



### YTD Status Quo Clubs 2009-2010



<b>MEMBERSHIP</b>							
		Member	ship Resul	ts	<u>Membership</u>		
		200	9-2010		2008-2009		
	Net	Actual	Actual	Gain/	Gain/		
	Memb	New	Dropped	Loss of	Loss of		
Month	Goal	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>		
Jul/Aug/Sep	2	20	-61	-41	-17		
Oct/Nov/Dec	11	32	-18	14	26		
Jan/Feb/Mar	29	50	-41	9	32		
Apr/May/Jun	11	58	-17	41	16		
Totals	53	160	_137	23	57		

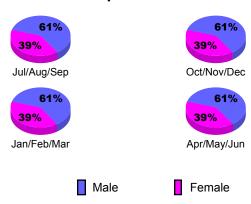


### Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun



Totals

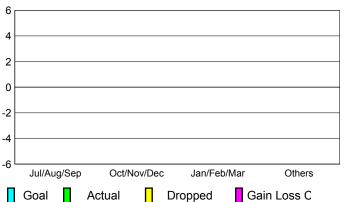


GMT: ED J LECIUS Location: BERMUDA GMT CA: 1

		<u>Club</u> <b>20</b> 0		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	0	0	0	0	0
Apr/May/Jun	0	0	0	0	0
Totals	0	0	0	0	0

### **Club Results 2009-2010**

Goal, New, Dropped, Gain/Loss



### **Comparison of Club Gain/Loss**

Current Year Compared to the Previous Year

6
4
2
0
-2
-4
-6

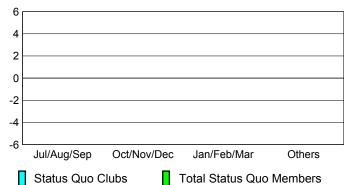
Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Apr/May/Jun

Current Year

Previous Year

### YTD Status Quo Clubs 2009-2010

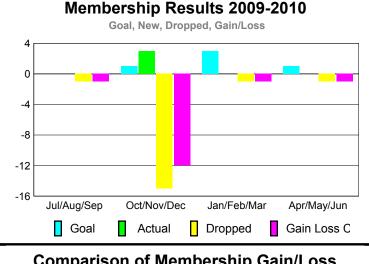
Status Quo Clubs Compared to Status Quo Members

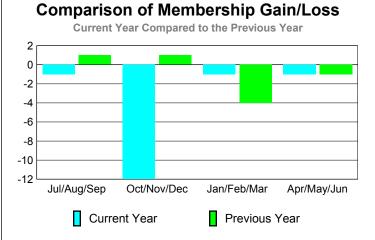


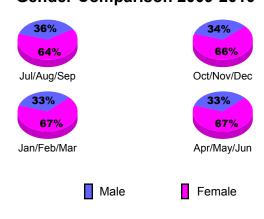
		MEM	BERSH	<u>IIP                                   </u>	
		Member 200	<u>Membership</u> 2008-2009		
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	0	0	-1	-1	1
Oct/Nov/Dec	1	3	-15	-12	1
Jan/Feb/Mar	3	0	-1	-1	-4
Apr/May/Jun	1	0	-1	-1	-1

-18

-15







0

-10

-20

-30

-40

Jul/Aug/Sep

Current Year

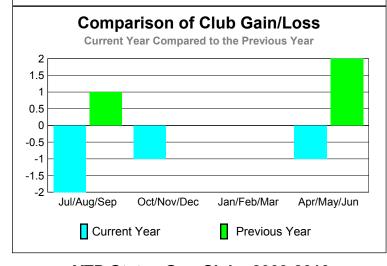


GMT: ED J LECIUS Location: NEW YORK GMT CA: 1

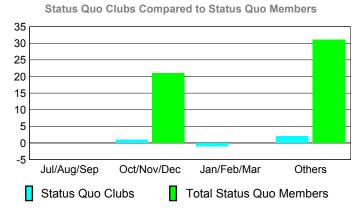
		<u>Club</u> <b>200</b>	<u>Clubs</u> 2008-2009		
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	-2	-2	1
Oct/Nov/Dec	1	0	-1	-1	0
Jan/Feb/Mar	0	0	0	0	0
Apr/May/Jun	0	0	-1	-1	2
Totals	1	0	-4	-4	3

**CLUBS** 

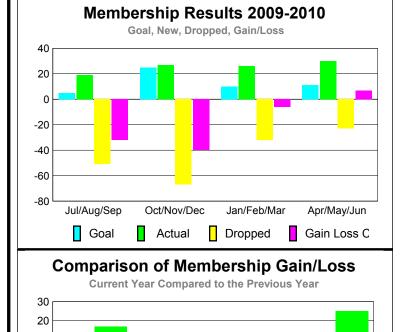
### **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss 1.2 0.8 0.4 0 -0.4 -0.8 -1.2 -1.6 -2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



### YTD Status Quo Clubs 2009-2010



### **MEMBERSHIP Membership** Results <u>Membership</u> 2009-2010 2008-2009 Net Actual Actual Gain/ Gain/ Memb New Dropped Loss of Loss of Month Goal Memb Memb Memb **Memb** Jul/Aug/Sep 5 -51 17 19 -32 Oct/Nov/Dec 25 27 -67 -40 2 Jan/Feb/Mar 10 -32 -12 26 -6 Apr/May/Jun 30 -23 7 25 11 Totals -173 102 -71 32

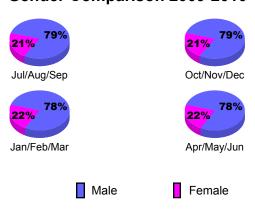


### **Gender Comparison 2009-2010**

Jan/Feb/Mar

Previous Year

Apr/May/Jun



0 -5

-10 -15

-20 -25

-30

Jul/Aug/Sep

Current Year

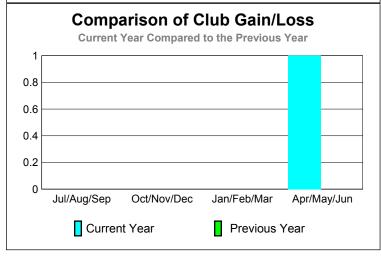


GMT: ED J LECIUS Location: MARYLAND GMT CA: 1

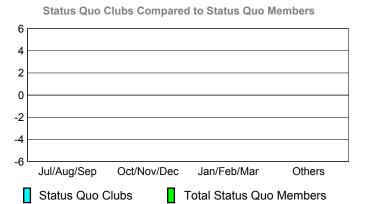
Clubs

		200	2008-2009		
Month	New Club Goal	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	1	0	0	0	0
Jan/Feb/Mar	1	0	0	0	0
Apr/May/Jun	0	1	0	1	0
Totals	2	1	0	1	0

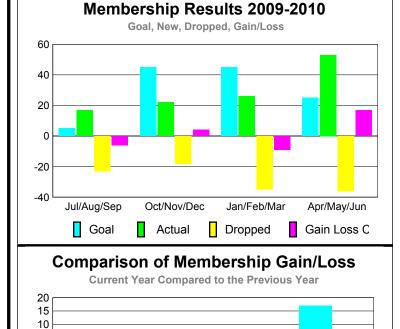
# Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



### YTD Status Quo Clubs 2009-2010



		MEN			
		Member	Membership		
		200	9-2010		2008-2009
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	5	17	-23	-6	-9
Oct/Nov/Dec	45	22	-18	4	-3
Jan/Feb/Mar	45	26	-35	-9	-25
Apr/May/Jun	25	53	-36	17	-27
Totals	120	118	-112	6	-64

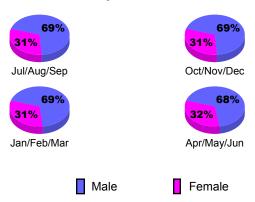


### **Gender Comparison 2009-2010**

Jan/Feb/Mar

Previous Year

Apr/May/Jun





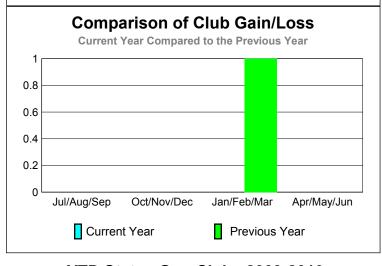
GMT: ED J LECIUS Location: MARYLAND GMT CA: 1

Clubs

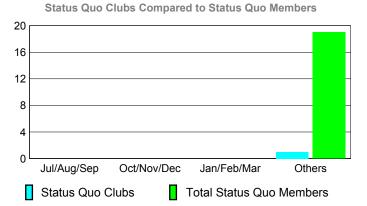
		200	9-2010		2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	
Jul/Aug/Sep	0	0	0	0	0	
Oct/Nov/Dec	0	0	0	0	0	
Jan/Feb/Mar	0	0	0	0	1	
Apr/May/Jun	0	0	0	0	0	
Totals	0	0	0	0	1	

CLUBS Club Results

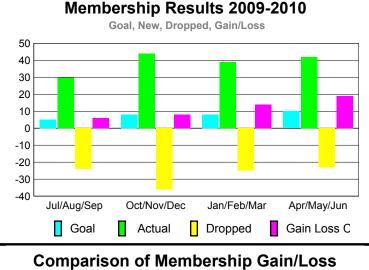
### Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 6 4 2 0 -2 -4 -6 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C

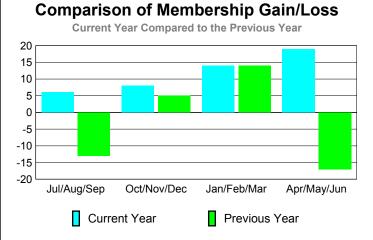


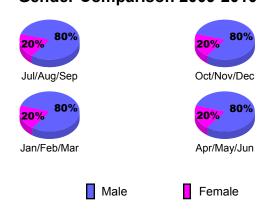
### YTD Status Quo Clubs 2009-2010



<u> </u>							
			<u>ship</u> Resul	ts	<u>Membership</u>		
		200	9-2010		2008-2009		
	Net	Actual	Actual	Gain/	Gain/		
M41-	Memb	New	Dropped	Loss of	Loss of		
Month	<u>Goal</u>	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>		
Jul/Aug/Sep	5	30	-24	6	-13		
Oct/Nov/Dec	8	44	-36	8	5		
Jan/Feb/Mar	8	39	-25	14	14		
Apr/May/Jun	10	42	-23	19	-17		
Totals	31	155	-108	47	-11		







-15 -20

-25

-30 -35

Jul/Aug/Sep

Current Year

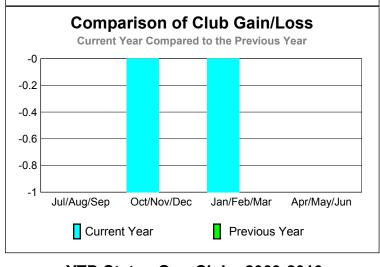


GMT: ED J LECIUS Location: MARYLAND GMT CA: 1

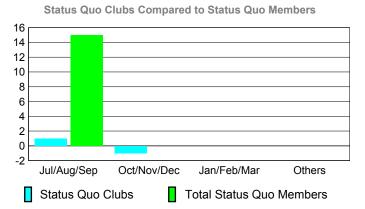
		<u>Club</u> <b>20</b> 0		<u>Clubs</u> 2008-2009	
Month	New Club Goal	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	1	0	0	0	0
Oct/Nov/Dec	0	0	-1	-1	0
Jan/Feb/Mar	1	0	-1	-1	0
Apr/May/Jun	0	0	0	0	0
Totals	2	0	-2	-2	0

**CLUBS** 

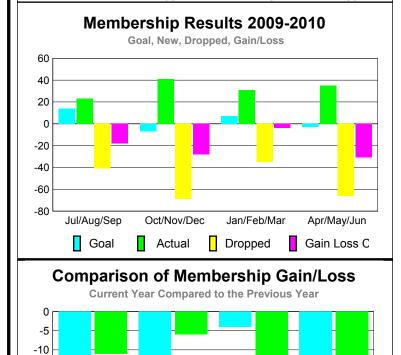
### **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss 1.2 0.8 0.4 -0.4 -0.8 -1.2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



### YTD Status Quo Clubs 2009-2010



<u> </u>						
		Member	ship Resul	ts	Membership	
		200	2008-2009			
Month	Net Memb Goal	Actual New Memb	Gain/ Loss of Memb			
Jul/Aug/Sep	14	23	<u>Memb</u> -41	<u>Memb</u> -18	<u>511.5</u> -11	
Oct/Nov/Dec	-7	41	-69	-28	-6	
Jan/Feb/Mar	7	31	-35	-4	-13	
Apr/May/Jun	-3	35	-66	-31	-20	
Totals	11	130	-211	-81	-50	

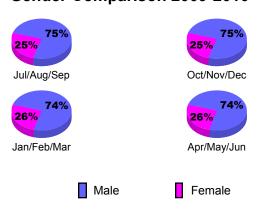


### **Gender Comparison 2009-2010**

Jan/Feb/Mar

Previous Year

Apr/May/Jun





Apr/May/Jun

Totals



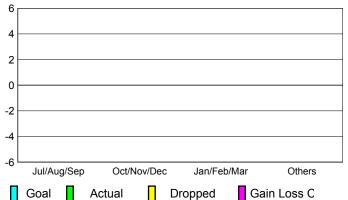
GMT: ED J LECIUS Location: DISTRICT OF COLUMBIA GMT CA: 1

		<u>Club</u> <b>200</b>		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	0	0	0	0	0
Apr/May/Jun	0	0	0	0	0
Totals	0	0	0	0	0

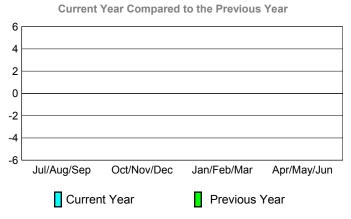
**CLUBS** 

### **Club Results 2009-2010**

 ${\bf Goal,\, New,\, Dropped,\, Gain/Loss}$ 

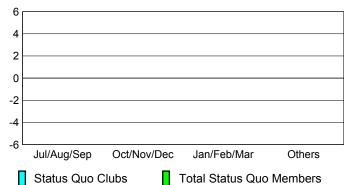


### Comparison of Club Gain/Loss



### YTD Status Quo Clubs 2009-2010

Status Quo Clubs Compared to Status Quo Members



		MEM	BERSH	IIP	
		Member	Membership		
		200	2008-2009		
			·		
	Net	Actual	Actual	Gain/	Gain/
Month	Memb	New	Dropped	Loss of	Loss of
Month	<u>Goal</u>	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>
Jul/Aug/Sep	2	0	-2	-2	-1
Oct/Nov/Dec	-1	1	-3	-2	5
Jan/Feb/Mar	0	1	-3	-2	2

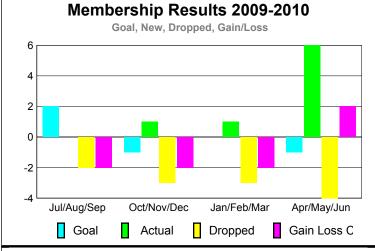
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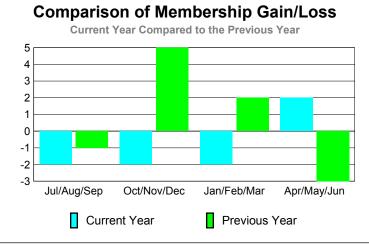
-12

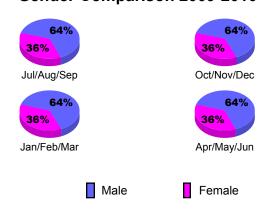
2

-3

6







Totals

20

142



GMT: ED J LECIUS Location: DELAWARE GMT CA: 1

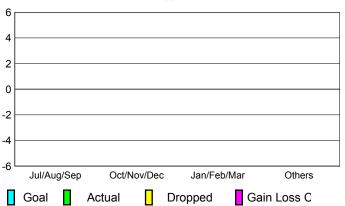
Clubs

		200	9-2010		2008-2009
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	0	0	0	0	0
Apr/May/Jun	0	0	0	0	0
Totals					0

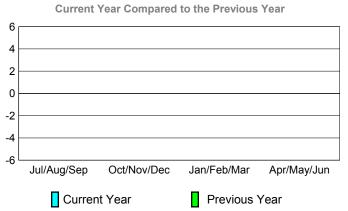
CLUBS Club Results

### Club Results 2009-2010

Goal, New, Dropped, Gain/Loss

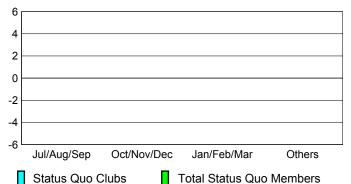


### Comparison of Club Gain/Loss



### YTD Status Quo Clubs 2009-2010

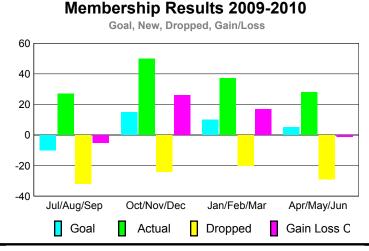
Status Quo Clubs Compared to Status Quo Members

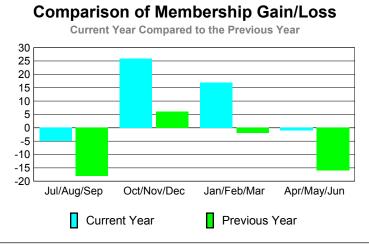


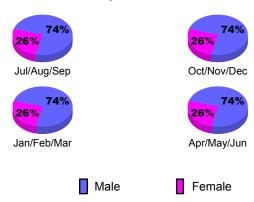
<u>MEMBERSHIP</u>							
		Member 200	Membership 2008-2009				
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>		
Jul/Aug/Sep	-10	27	-32	-5	-18		
Oct/Nov/Dec	15	50	-24	26	6		
Jan/Feb/Mar	10	37	-20	17	-2		
Apr/May/Jun	5	28	-29	-1	-16		

-105

-30





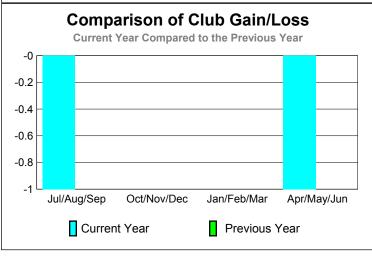




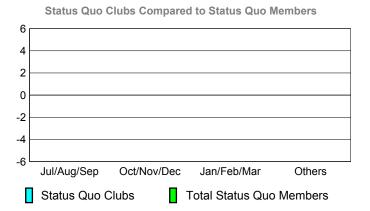
GMT: ED J LECIUS Location: MARYLAND GMT CA: 1

			Results 9-2010		<u>Clubs</u> 2008-2009
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	-1	-1	0
Oct/Nov/Dec	1	0	0	0	0
Jan/Feb/Mar	0	0	0	0	0
Apr/May/Jun	0	0	-1	-1	0
Totals	1	0	-2	-2	0

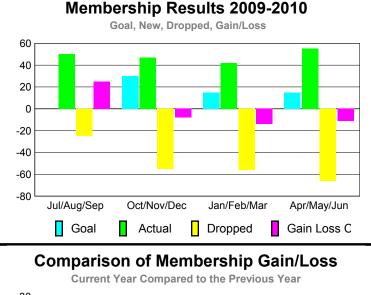
### **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss 1.2 0.8 0.4 0 -0.4 -0.8 -1.2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C

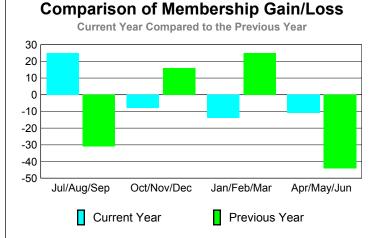


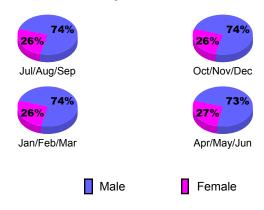
### YTD Status Quo Clubs 2009-2010



		MEM			
		Member 200	Membership 2008-2009		
Month	Net Memb Goal	Gain/ Loss of <u>Memb</u>			
Jul/Aug/Sep	0	50	-25	25	-31
Oct/Nov/Dec	30	47	-55	-8	16
Jan/Feb/Mar	15	42	-56	-14	25
Apr/May/Jun	15	55	-66	-11	-44
Totals	60	194	-202	-8	-34







10

-10 -20

-30

-40

Jul/Aug/Sep

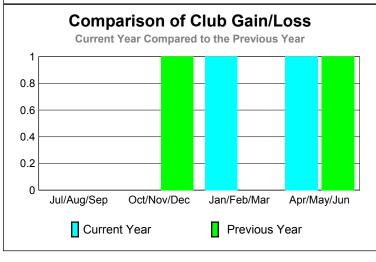
Current Year



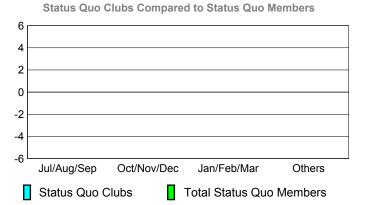
GMT: ED J LECIUS Location: CONNECTICUT GMT CA: 1

			Results 9-2010		<u>Clubs</u> 2008-2009
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	1	0	0	0	1
Jan/Feb/Mar	1	1	0	1	0
Apr/May/Jun	0	1	0	1	1
Totals	2	2	0	2	2

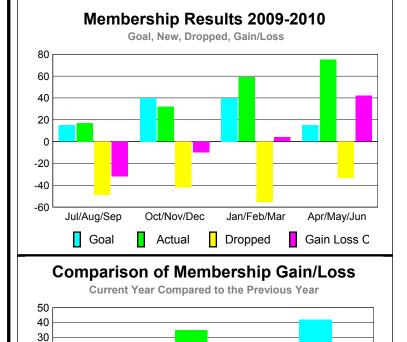
# Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



### YTD Status Quo Clubs 2009-2010



		MEM					
		Member 200	<u>Membership</u> 2008-2009				
Month	Net Memb Goal	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>		
Jul/Aug/Sep	15	17	-49	-32	-34		
Oct/Nov/Dec	40	32	-42	-10	35		
Jan/Feb/Mar	40	59	-55	4	-7		
Apr/May/Jun	15	75	-33	42	13		
Totals	110	183	-179	1	7		

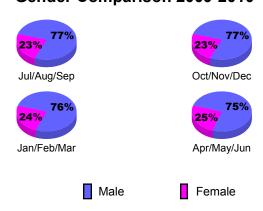


### **Gender Comparison 2009-2010**

Jan/Feb/Mar

Previous Year

Apr/May/Jun

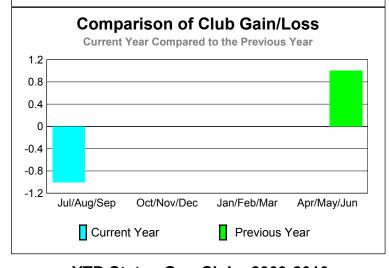




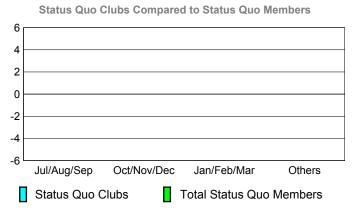
GMT: ED J LECIUS Location: CONNECTICUT GMT CA: 1

		<u>Club</u> <b>20</b> 0		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	1	0	-1	-1	0
Oct/Nov/Dec	1	0	0	0	0
Jan/Feb/Mar	0	0	0	0	0
Apr/May/Jun	0	0	0	0	1
Totals	2	0	-1	-1	1

### **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss 1.2 0.8 0.4 -0.4 -0.8 -1.2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C

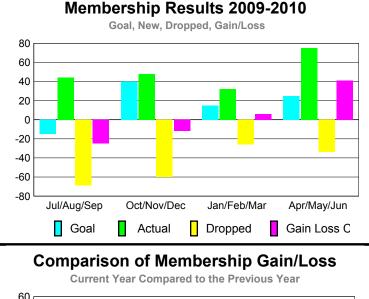


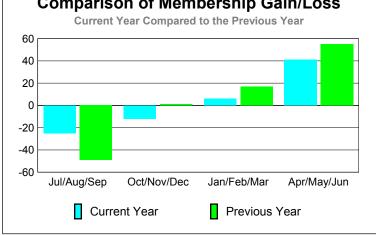
### YTD Status Quo Clubs 2009-2010

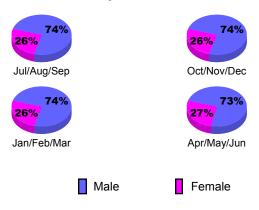


		Member 200	<u>Membership</u> 2008-2009		
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	-15	44	-69	-25	-49
Oct/Nov/Dec	40	48	-60	-12	1
Jan/Feb/Mar	15	32	-26	6	17
Apr/May/Jun	25	75	-34	41	55
Totals	65	199	-189	10	24

**MEMBERSHIP** 







0 -10

-20

-30

-40

Jul/Aug/Sep

Current Year

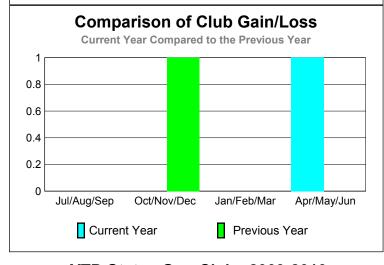


GMT: ED J LECIUS Location: CONNECTICUT GMT CA: 1

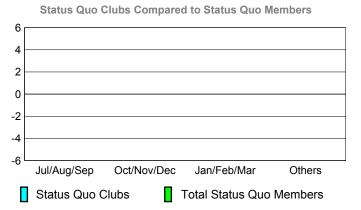
Clubs

		200	2008-2009		
Month	New Club Goal	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	1	0	0	0	0
Oct/Nov/Dec	1	0	0	0	1
Jan/Feb/Mar	1	0	0	0	0
Apr/May/Jun	0	1	0	1	0
Totals	3	1	0	1	1

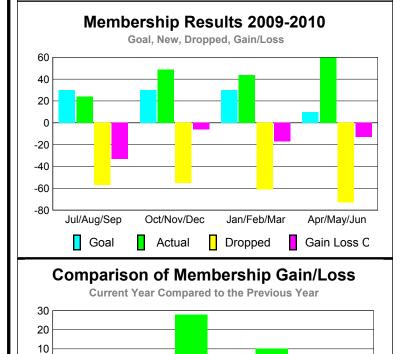
# Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



### YTD Status Quo Clubs 2009-2010



		MEN			
		Member 200	<u>Membership</u> 2008-2009		
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	30	24	-57	-33	-18
Oct/Nov/Dec	30	49	-55	-6	28
Jan/Feb/Mar	30	44	-61	-17	10
Apr/May/Jun	10	60	-73	-13	0
Totals	100	177	-246	-69	20

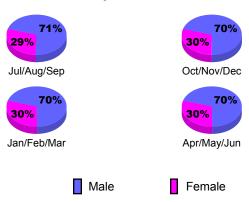


### **Gender Comparison 2009-2010**

Jan/Feb/Mar

Previous Year

Apr/May/Jun

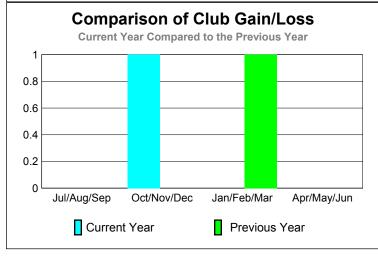




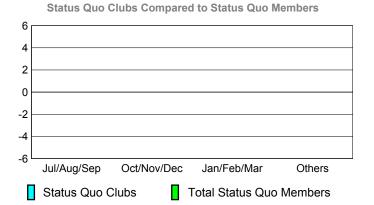
GMT: ED J LECIUS Location: MASSACHUSETTS GMT CA: 1

		<u>Club</u> <b>20</b> 0		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	1	1	0	1	0
Jan/Feb/Mar	1	0	0	0	1
Apr/May/Jun	0	0	0	0	
Totals	2	1	0	1	1

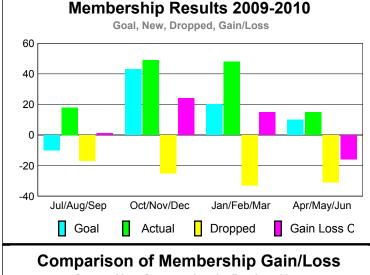
### Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C

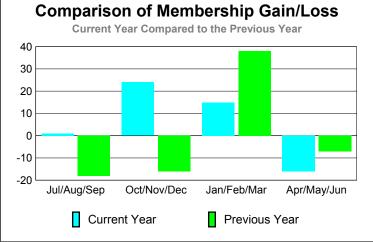


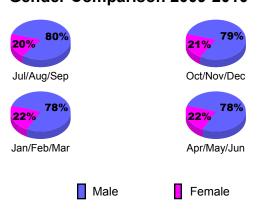
### YTD Status Quo Clubs 2009-2010



		MEM	<u>BBRSH</u>	<u>IIP                                   </u>		
		Member	<u>Membership</u>			
		200	9-2010		2008-2009	
Month	Net Actual Actual Gain/ Memb New Dropped Loss of Month Goal Memb Memb Memb					
Jul/Aug/Sep	-10	18	-17	1	-18	
Oct/Nov/Dec	43	49	-25	24	-16	
Jan/Feb/Mar	20	48	-33	15	38	
Apr/May/Jun	10	15	-31	-16	-7	
Totals	63	130	-106	24	-3	







0 -5

-10

-15 -20

Jul/Aug/Sep

Current Year

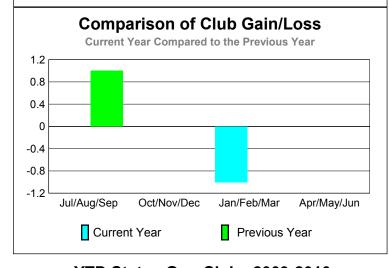


GMT: ED J LECIUS Location: MASSACHUSETTS GMT CA: 1

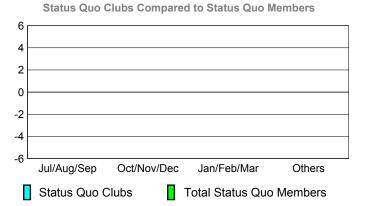
		<u>Club</u> <b>200</b>	<u>Clubs</u> 2008-2009		
Month	New Club Goal	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	1
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	1	0	-1	-1	0
Apr/May/Jun	0	0	0	0	0
Totals	1	0	-1	-1	1

**CLUBS** 

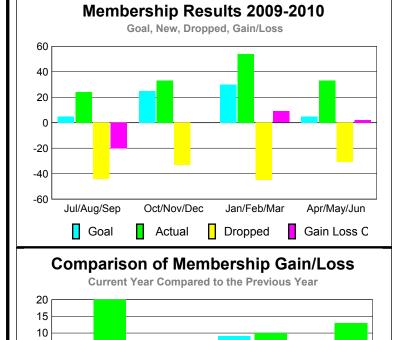
### **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss 1.2 0.8 -0.4 -0.8 -1.2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



### YTD Status Quo Clubs 2009-2010



		<u>MEMBERSHIP</u>					
		Member 200	<u>Membership</u> 2008-2009				
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Gain/ Loss of <u>Memb</u>				
Jul/Aug/Sep	5	24	-44	-20	20		
Oct/Nov/Dec	25	33	-33	0	-3		
Jan/Feb/Mar	30	54	-45	9	10		
Apr/May/Jun	5	33	-31	2	13		
Totals	65	144	-153	-9	40		

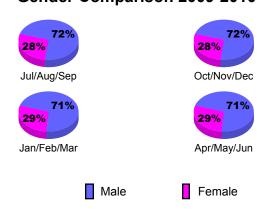


### **Gender Comparison 2009-2010**

Jan/Feb/Mar

Previous Year

Apr/May/Jun



0

-5 -10

-15

-20

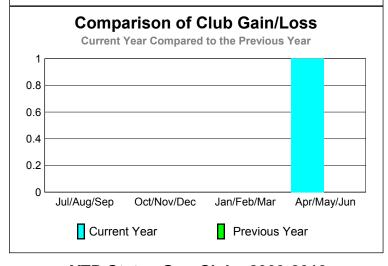


**GMT: ED J LECIUS Location: MASSACHUSETTS** GMT CA: 1

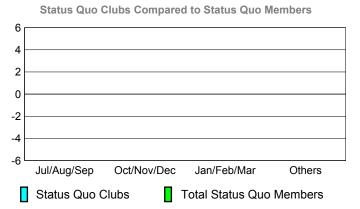
		<u>Club</u> <b>20</b> 0		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	1	0	0	0	0
Jan/Feb/Mar	0	0	0	0	0
Apr/May/Jun	0	1	0	1	0
Totals	1	1	0	1	0

**CLUBS** 

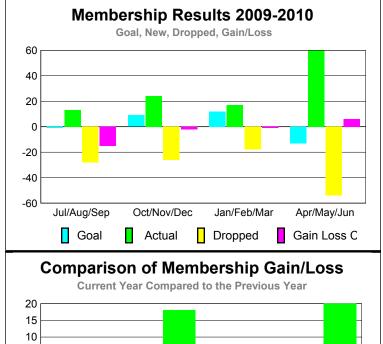
### **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss 0.8 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



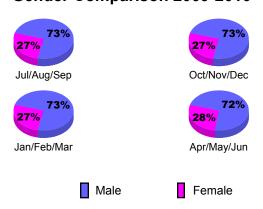
### YTD Status Quo Clubs 2009-2010



		MEM	BERSH	<u>IIP                                   </u>			
		Member 200	Membership 2008-2009				
Month	Net Actual Actual Gain/ Memb New Dropped Loss of Goal Memb Memb Memb						
Jul/Aug/Sep	-1	13	-28	-15	-18		
Oct/Nov/Dec	9	24	-26	-2	18		
Jan/Feb/Mar	12	17	-18	-1	-13		
Apr/May/Jun	-13	60	-54	6	20		
Totals	7	114	-126	-12	7		



### Jul/Aug/Sep Oct/Nov/Dec Apr/May/Jun Jan/Feb/Mar Current Year Previous Year



0

-20

-40 -60

Jul/Aug/Sep

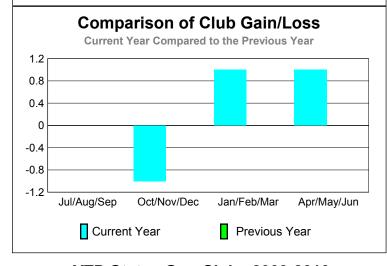
Current Year



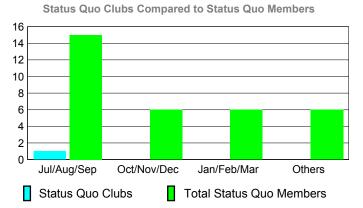
GMT: ED J LECIUS Location: MASSACHUSETTS GMT CA: 1

		<u>Club</u> <b>20</b> 0		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	-1	-1	0
Jan/Feb/Mar	0	1	0	1	0
Apr/May/Jun	0	1	0	1	0
Totals	0	2	-1	1	0

### **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss 1.2 0.8 0.4 0 -0.4 -0.8 -1.2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C

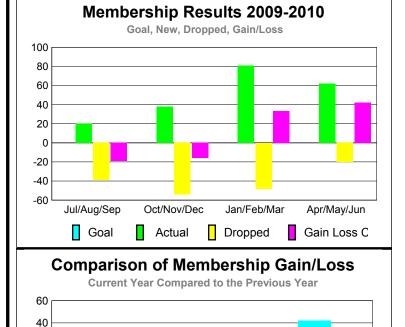


### YTD Status Quo Clubs 2009-2010



		Member 200	Membership 2008-2009		
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	0	20	-39	-19	-39
Oct/Nov/Dec	0	38	-54	-16	-42
Jan/Feb/Mar	0	81	-48	33	7
Apr/May/Jun	0	62	-20	42	4
Totals	0	201	-161	40	-70

**MEMBERSHIP** 

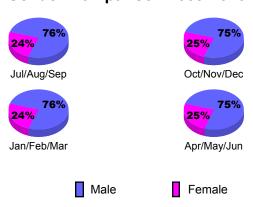


### Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun

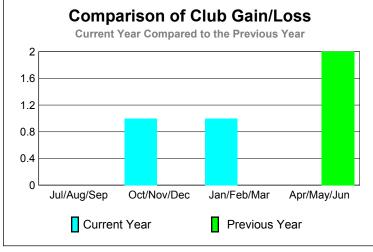




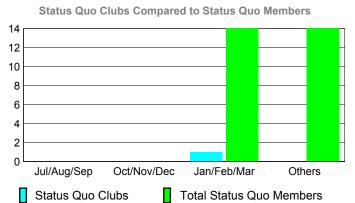
GMT: ED J LECIUS Location: MASSACHUSETTS GMT CA: 1

		<u>Club</u> <b>20</b> 0		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	1	0	0	0	0
Oct/Nov/Dec	1	1	0	1	0
Jan/Feb/Mar	0	1	0	1	0
Apr/May/Jun	1	0	0	0	2
Totals	3	2	0	2	2

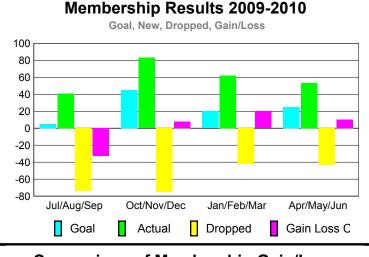
# Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C

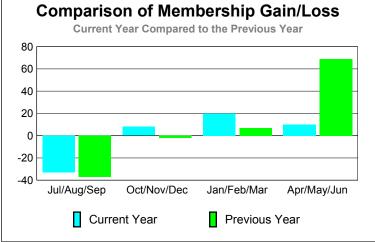


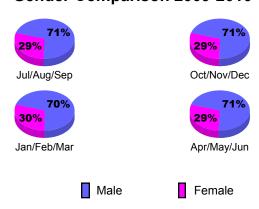
### YTD Status Quo Clubs 2009-2010



		MIRW	<u>IIP                                   </u>		
		Member	<u>ship</u> Resul	ts	<u>Membership</u>
		200	9-2010		2008-2009
	Net	Actual	Actual	Gain/	Gain/
	Memb	New	Dropped	Loss of	Loss of
Month	Goal	Memb	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>
Jul/Aug/Sep	5	41	-74	-33	-37
Oct/Nov/Dec	45	83	-75	8	-2
Jan/Feb/Mar	20	62	-42	20	7
Apr/May/Jun	25	53	-43	10	69
Totals	95	239	-234	5	37







-10

-20

-30

-40

-50

-60

Jul/Aug/Sep

Current Year

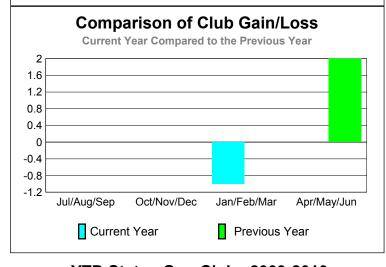


Apr/May/Jun Totals

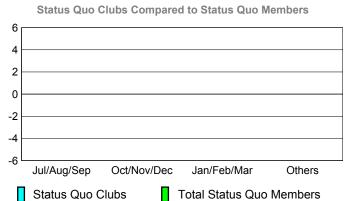
GMT: ED J LECIUS Location: MAINE GMT CA: 1

			TAR2			ı
		<u>Club</u> <b>20</b> 0		<u>Clubs</u> 2008-2009		
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	
Jul/Aug/Sep	0	0	0	0	0	
Oct/Nov/Dec	0	0	0	0	0	l
Jan/Feb/Mar	0	0	-1	-1	0	

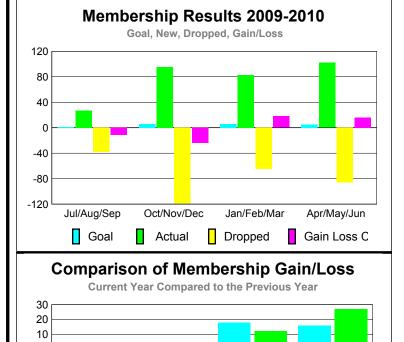
### **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss 2 1.5 0.5 0 -0.5 -1 -1.5 -2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



### YTD Status Quo Clubs 2009-2010



		דעת דעע	TOTATO		
		Member 200	<u>Membership</u> 2008-2009		
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	1	27	-38	-11	-52
Oct/Nov/Dec	6	95	-119	-24	-26
Jan/Feb/Mar	6	83	-65	18	12
Apr/May/Jun	5	102	-86	16	27
Totals	18	307	-308	-1	-39

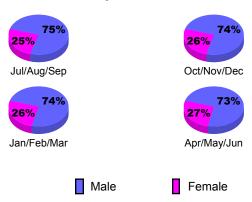


### Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun





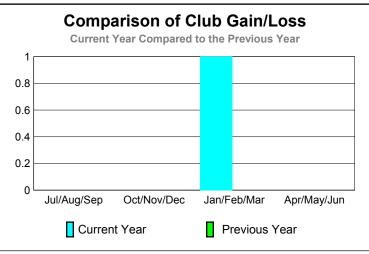
GMT: ED J LECIUS Location: RHODE ISLAND GMT CA: 1

Clubs

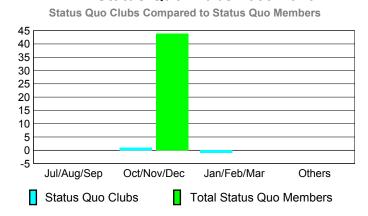
		200	2008-2009		
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	0	1	0	1	0
Apr/May/Jun	0	1	-1	0	0
Totals	0	2	-1	1	0

CLUBS Club Results

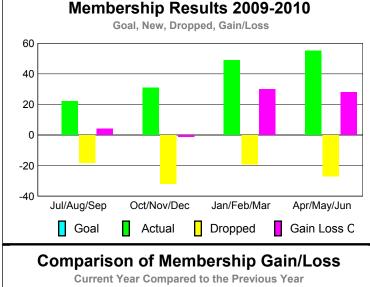
### **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss 1.2 0.8 -0.4 -0.8 -1.2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C

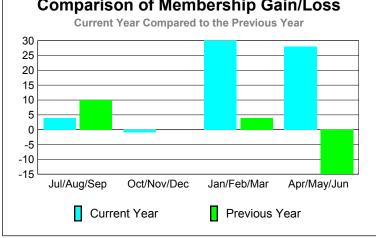


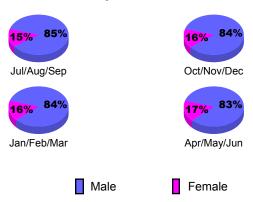
### YTD Status Quo Clubs 2009-2010



		Member	<u>ship</u> Resul	ts	Membership
		200	9-2010		2008-2009
	Net	Actual	Actual	Gain/	Gain/
	Memb	New	Dropped	Loss of	Loss of
Month	Goal	Memb	Memb	Memb	<u>Memb</u>
Jul/Aug/Sep	0	22	-18	4	10
Oct/Nov/Dec	0	31	-32	-1	0
Jan/Feb/Mar	0	49	-19	30	4
Apr/May/Jun	0	55	-27	28	-15
Totals	0	157	-96	61	-1







0

-10 -20

Jul/Aug/Sep

Current Year

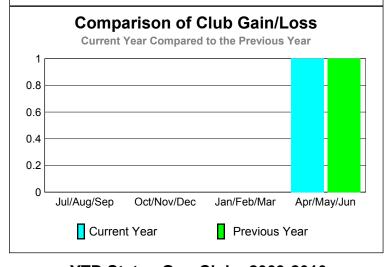


GMT: ED J LECIUS Location: NEW HAMPSHIRE GMT CA: 1

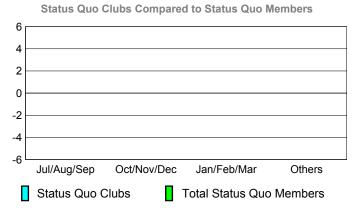
### **Club** Results Clubs 2008-2009 2009-2010 New Actual Actual Gain/ Gain/ Club New **Dropped** Loss of Loss of Month Goal Clubs Clubs Clubs Clubs Jul/Aug/Sep 0 0 0 1 0 Oct/Nov/Dec 0 0 0 0 Jan/Feb/Mar 0 0 0 Apr/May/Jun n Totals

**CLUBS** 

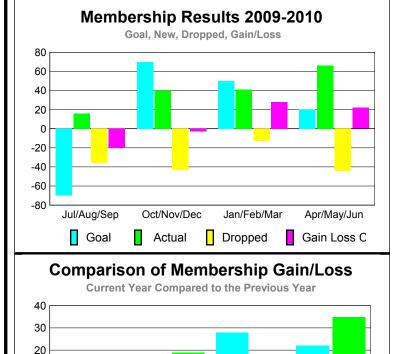
## Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



### YTD Status Quo Clubs 2009-2010



		MEM	BBRSH	<u>IIP                                   </u>	
		Member 200	Membership 2008-2009		
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	-70	16	-36	-20	-15
Oct/Nov/Dec	70	40	-43	-3	19
Jan/Feb/Mar	50	41	-13	28	9
Apr/May/Jun	20	66	-44	22	35
Totals	70	163	-136	27	48

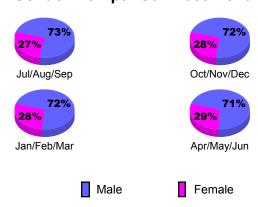


### **Gender Comparison 2009-2010**

Jan/Feb/Mar

Previous Year

Apr/May/Jun



-30

Jul/Aug/Sep

Current Year

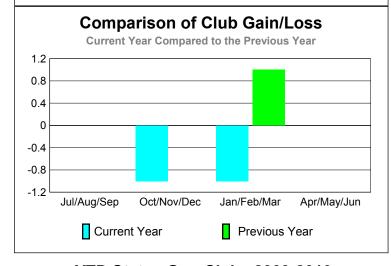


GMT: ED J LECIUS Location: NEW HAMPSHIRE GMT CA: 1

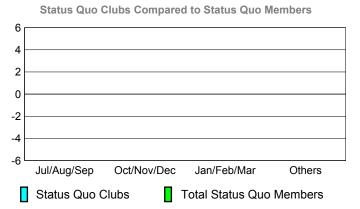
		<u>Club</u> 200		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	-1	-1	0
Jan/Feb/Mar	1	0	-1	-1	1
Apr/May/Jun	0	0	0	0	0
Totals	1	0	-2	-2	1

**CLUBS** 

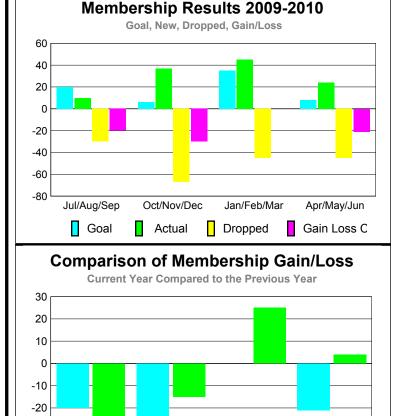
### **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss 1.2 0.8 0.4 0 -0.4 -0.8 -1.2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



### YTD Status Quo Clubs 2009-2010



		MIRA	BERESH		
		Member	Membership		
		200	2008-2009		
	Net	Actual	Actual	Gain/	Gain/
	Memb	New	Dropped	Loss of	Loss of
Month	Goal	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>
Jul/Aug/Sep	20	10	-30	-20	-24
Oct/Nov/Dec	6	37	-67	-30	-15
Jan/Feb/Mar	35	45	-45	0	25
Apr/May/Jun	8	24	-45	-21	4
Totals	69	116	-187	-71	-10

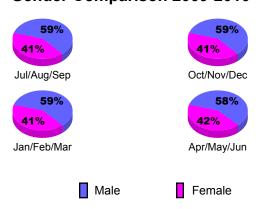


### **Gender Comparison 2009-2010**

Jan/Feb/Mar

Previous Year

Apr/May/Jun



-10

-20

-30

-40

Jul/Aug/Sep

Current Year



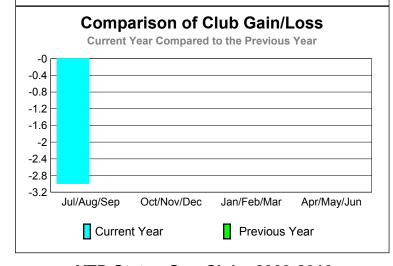
GMT: ED J LECIUS Location: VERMONT GMT CA: 1

Clubs

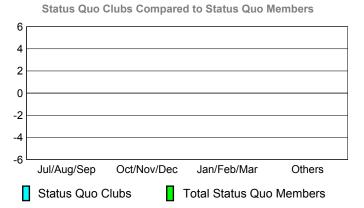
		200		2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	-3	-3	0
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	0	0	0	0	0
Apr/May/Jun	0	0	0	0	0
Totals	0	0	-3	-3	0

CLUBS Club Results

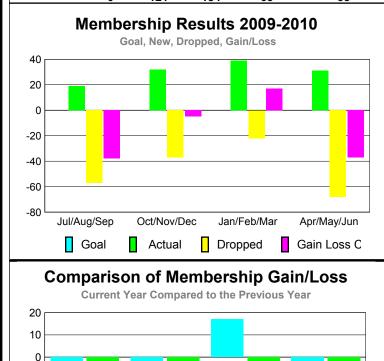
### **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss -0 -0.4 -0.8 -1.2 -1.6 -2 -2.4-2.8 -3.2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



### YTD Status Quo Clubs 2009-2010



					•	
		<b>MEMBERSHIP</b>				
		Member	<u>Membership</u>			
		200	2008-2009			
	Net	Actual	Actual	Gain/	Gain/	
	Memb	New	Dropped	Loss of	Loss of	
Month	<u>Goal</u>	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>	
Jul/Aug/Sep	0	19	-57	-38	-4	
Oct/Nov/Dec	0	32	-37	-5	-10	
Jan/Feb/Mar	0	39	-22	17	-29	
Apr/May/Jun	0	31	-68	-37	-15	
Totals	0	121	-184	-63	-58	



### **Gender Comparison 2009-2010**

Jan/Feb/Mar

Previous Year

Apr/May/Jun

